

Product Positioning for PWCs

Based on Published CMS product placement list

Model Name and Number	Code	11-9-06 Released Fee	12-12-06 Revised Fee	Seating Types	Power Options
GROUP 2 PORTABLE					
Quickie Microlite Ruby <i>(while supplies last)</i>	K0821	\$3,157.60	\$3,307.70	Captains	None
Quickie P11 <i>(while supplies last)</i>	K0821	\$3,157.60	\$3,307.70	Captains	None
GROUP 2					
Quickie Rhapsody BB - <i>Coming Dec. '06</i>	K0822	\$3,913.00	\$4,008.10	Sling/Solid	None
Quickie Freestyle M11 BB	K0822	\$3,913.00	\$4,008.10	Sling/Solid	None
Quickie V-121	K0822	\$3,913.00	\$4,008.10	Sling/Solid	None
Quickie V-521	K0822	\$3,913.00	\$4,008.10	Sling/Solid	None
Quickie Aspire M11**	K0822	\$3,913.00	\$4,008.10	Sling/Solid	None
Quickie Aspire F11**	K0822	\$3,913.00	\$4,008.10	Sling/Solid	None
Quickie Melody	K0823	\$3,948.50	\$4,023.70	Captains	None
Quickie Rhapsody CB	K0823	\$3,948.50	\$4,023.70	Captains	None
Quickie S11	K0823	\$3,948.50	\$4,023.70	Captains	None
Quickie Aspire F11**	K0823	\$3,948.50	\$4,023.70	Captains	None
Quickie Aspire M11**	K0823	\$3,948.50	\$4,023.70	Captains	None
GROUP 2 HD					
Freestyle F11 BB HD	K0824	\$4,759.00	\$4,842.70	Sling/Solid	None
Freestyle F11 CB HD	K0825	\$3,952.00	\$4,229.60	Captains	None
GROUP 2 SINGLE POWER OPTION					
Freestyle M11 SB	K0835	\$4049.80*	\$4132.30*	Sling/Solid	Single
Quickie Rhapsody SB <i>Coming Jan. '07</i>	K0835	\$4049.80*	\$4132.30*	Sling/Solid	Single
Quickie P220	K0835	\$4049.80*	\$4132.30*	Sling/Solid	Single
Quickie S-525	K0835	\$4049.80*	\$4132.30*	Sling/Solid	Single
GROUP 2 MULTI POWER OPTION					
Freestyle M11 MPB	K0841	\$4551.50*	\$4318.60*	Sling/Solid	Multi
GROUP 3					
Freestyle F11 BC	K0848	\$5,173.10	\$5,433.60	Sling/Solid	None
Zippie Z-Bop	K0848	\$5,173.10	\$5,433.60	Sling/Solid	None
Rhythm M3 BC	K0848	\$5,173.10	\$5,433.60	Sling/Solid	None
Groove F3 BC	K0848	\$5,173.10	\$5,433.60	Sling/Solid	None
Groove R3 BC	K0848	\$5,173.10	\$5,433.60	Sling/Solid	None
Quickie Aspire M11**	K0849	\$4,972.10	\$5,080.70	Captains	None
Quickie Aspire F11**	K0849	\$4,972.10	\$5,080.70	Captains	None

*Seating Systems to be billed separate per published schedule

**Quickie Aspire Wheelchairs will eventually be sold under the Freestyle name

New Suffix Naming Strategy:

1st Letter(s): C-Captain's Seat, B- Solid or Sling Seat, MP – Multiple Power Option, S- Single Power Option

Last Letter(s): A-Group 1, B-Group 2, C-Group 3, D-Group 4, E-Group 5
HD- Heavy Duty.

1 2 3

Example: Freestyle CB HD = Captain's Seat, Group 2, Heavy Duty

1. "C" is Captain's Seat

2. "B" is Group, in this case Group 2

3. "HD" is Heavy Duty (301 – 450 lbs)

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GROUP 3 HD					
Rhythm M3 BC HD	K0850	\$5,742.10	\$6,139.90	Sling/Solid	None
Groove F3 BC HD	K0850	\$5,742.10	\$6,139.90	Sling/Solid	None
Groove R3 BC HD	K0850	\$5,742.10	\$6,139.90	Sling/Solid	None
GROUP 3 SINGLE POWER OPTION					
Quickie Freestyle F11	K0856	\$5561.30*	\$5672.30*	Sling/Solid	Single
Quickie Freestyle M11	K0856	\$5561.30*	\$5672.30*	Sling/Solid	Single
Rhythm M3 SC	K0856	\$5561.30*	\$5672.30*	Sling/Solid	Single
Groove F3 SC	K0856	\$5561.30*	\$5672.30*	Sling/Solid	Single
Groove R3 SC	K0856	\$5561.30*	\$5672.30*	Sling/Solid	Single
GROUP 3 HD SINGLE POWER OPTION					
Quickie Rhythm M3HD	K0858	\$6926.20*	\$7037.60*	Sling/Solid	Single
Quickie Groove R3 HD	K0858	\$6926.20*	\$7037.60*	Sling/Solid	Single
Quickie Groove F3 HD	K0858	\$6926.20*	\$7037.60*	Sling/Solid	Single
GROUP 3 MULTI POWER OPTION					
Freestyle F11 MPC	K0861	\$5570.10*	\$5681.40*	Sling/Solid	Multi
Quickie Rhythm M7	K0861	\$5570.10*	\$5681.40*	Sling/Solid	Multi
Quickie Groove R7	K0861	\$5570.10*	\$5681.40*	Sling/Solid	Multi
Quickie Groove F7	K0861	\$5570.10*	\$5681.40*	Sling/Solid	Multi
GROUP 4 HIGH ACTIVITY NO POWER OPTION					
Quickie P222 SE	K0868	N/A	N/A	Sling/Solid	None
Quickie S-646	K0868	N/A	N/A	Sling/Solid	None
Quickie S-646 SE	K0868	N/A	N/A	Sling/Solid	None
Rhythm M4 BD	K0868	N/A	N/A	Sling/Solid	None
Groove R4 BD	K0868	N/A	N/A	Sling/Solid	None
GROUP 4 HIGH ACTIVITY SINGLE POWER OPTION					
Quickie Rhythm M4	K0877	N/A	N/A	Sling/Solid	Single
Quickie Groove R4	K0877	N/A	N/A	Sling/Solid	Single
Quickie Groove F4	K0877	N/A	N/A	Sling/Solid	Single
Quickie P222 SE	K0877	N/A	N/A	Sling/Solid	Single
Quickie Groove R5	K0877	N/A	N/A	Sling/Solid	Single
GROUP 4 HD HIGH ACTIVITY SINGLE POWER OPTION					
Quickie Groove R5 HD	K0879	N/A	N/A	Sling/Solid	Single
GROUP 4 HIGH ACTIVITY MULTI POWER OPTION					
Quickie Rhythm M5	K0884	N/A	N/A	Sling/Solid	Multi
Quickie S-646	K0884	N/A	N/A	Sling/Solid	Multi
Quickie S-646 SE	K0884	N/A	N/A	Sling/Solid	Multi
Groove R5 MPD	K0884	N/A	N/A	Sling/Solid	Multi
GROUP 4 HD HIGH ACTIVITY MULTI POWER OPTION					
Quickie Groove R5 HD MPD	K0886	N/A	N/A	Sling/Solid	Multi
Quickie Rhythm M5 HD	K0886	N/A	N/A	Sling/Solid	Multi